

# H PROCURE

FROM HUDSON OUTSOURCING



## Maudsley and Bethlem Case Study

### Situation

Maudsley & Bethlem Hospital School (MBHS) is a local authority special school based in London, England. Dr. John Ivens (Executive Headteacher), Maarten Crommelin (Headteacher) and their team provide educational support for children and young people aged 4 to 18 who are patients of the Maudsley & Bethlem Hospitals. The school also provides personalised learning and support for pupils who have psychological illnesses that affect their learning and their ability to function appropriately and successfully in the community.

MBHS identified an opportunity to refurbish the school's gymnasium, and owing to the allocated budget were required to not only follow their own internal governance, but also advertise the contract opportunity in line the Public Contract Regulations (2015). MBHS reached out to Daniel Gibson, our Procurement Director, requesting end-to-end management of the procurement process to ensure that all internal procedures and requirements would be met.

### Task

Working closely with the school's senior leadership team and the asset management teams at Maudsley & Bethlem Hospitals, Hudson Procure developed an appropriate procurement project strategy, built a full suite of tender documents, and fully managed the tender process including electronic hosting of the project.

### Action

The process sought out specialist contractors who were encouraged to submit bids on a design & build basis, with the tender ensuring that the skills and experience of bidders were fully harnessed to arrive at the best solution for the school.

### Result

Through transparent communications with MBHS's senior leadership team, Dan managed to help MBHS to appoint a forward thinking, proactive contractor with demonstrable project management skills that were on course to deliver on-time and on-budget.

“As a small hospital school, we had not been involved in a tender process before. Hudson Procure was able to reassure us very quickly that they would be able to guide us through the process and deliver a great result.

Initial meetings were quickly set up and the process was explained fully. What was really useful to us as a local authority-maintained school was that Dan and the team were able to take the time to understand the local authority Financial Procedures we are required to follow and ensure that we were fully compliant with both Southwark guidance and the requirements of the Public Contract Regulations at every stage of the procurement process.

Dan was highly responsive, and we met on several occasions at different points in the project where he was able to clearly explain each part of the process. We also appreciated that Dan was able to turn around the final documentation very quickly for us in time for a governors' meeting (which he also offered to attend!)

All in all, the process has been very successful, and we would not hesitate to approach Dan and the team at Hudson Procure in the future if we needed to navigate through a larger tender process.”

- Maarten Crommelin, Head Teacher at MBHS.